

# The Grinnell Mutual Story

Over the past 100 years, Grinnell Mutual Reinsurance Company has provided security and stability to local member mutuals, independent agents, and policyholders. Our commitment to the ideals of our forefathers is as important now as it was in 1909.

We still operate on the premise that building quality relationships with our customers is top priority. Grinnell Mutual has established itself as a leading regional insurer of dependable, competitively-priced protection for rural and suburban families.

The Grinnell Mutual home office is located near Grinnell, Iowa. Our staff includes about 560 employees at the home office and 140 in field positions. Resident field personnel are located in each of our 12 Midwestern states to provide personal service to our member mutuals, agents and policyholders.

Our 'A' (excellent) rating by AM Best is one of the highest awarded to any insurance company. This rating is based on financial strength, operating performance, and market profile. We are backed by Lloyds of London and other domestic and international reinsurers to minimize our risk and provide security to our customers.

In addition to the reinsurance programs it provides to our nearly 300 member farm mutuals, Grinnell Mutual offers a wide array of direct products designed to complement farm mutual lines. The result is a complete package of insurance coverages available to consumers through a single farm mutual agent, including home, farm, auto, business insurance, and more.

We back up our quality products with value-added services. From loss control specialists working with customers to make their homes and businesses safer, to claims adjusters sent immediately after a storm to help customers put their lives back to normal as quickly as possible, Grinnell Mutual is there when it is needed most.

The values of trust, integrity, innovation, and respect have provided Grinnell Mutual with a legacy of success for more than a century.

*A Policy of Working Together since 1909*

